



8th February 2008

Mr Marinos Ioannides
President of the Organising Committee
CIPA Heritage Documentation
Nicosia
Fax No: 22 ~~600640~~

438676

Dear Mr Ioannides,

Re: **International Conference for The evolution of Information Technology in Cultural Heritage in Cyprus 20 – 26 October 2008 CIF 0608**

Reference your letter of 30th January 2008 concerning the above subject, we wish to inform you that Cyprus Airways is pleased to offer for the above event the following :

- (A) 20% Discount on all published applicable fares for the participants of the event (about 300). The discount will be applicable only on the fare and not on any airport / security and any other applicable taxes / surcharges which must be paid in full at the time of issuance of the tickets.

The transportation of the passengers is subject to seat availability on Cyprus Airways direct flights and aircraft at the time of firm reservation.

The reservation/issuance and payments of tickets must be made directly to the Cyprus Airways Offices, presenting the Registration Receipt of the participation to the Conference.

The delegates may visit Cyprus Airways web site www.cyprusairways.com to obtain the contact addresses and telephone numbers of the respective Cyprus Airways Offices.



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- (C) A free transportation of Cargo (10 kgs excess weight for each passenger) for the transportation of the necessary equipment, to be used for the above mentioned Conference. It is important that at the time of booking, the exhibitors should mention that special equipment would be carried on the same flight.

In exchange, Cyprus Airways is expected to be nominated the "Official Air Carrier" of the International Conference.

To this connection our Advertising and Publicity office shall be contacting you for the necessary advertising material to be used.

We take this opportunity to thank you for your support and your preference to Cyprus Airways and to wish you every success with the organising of the Conference in Cyprus.

Yours sincerely,

Maria Marcou
Head of Cyprus Field Sales

/moa(fs207)

- cc Commercial Manager
- cc Airport Customer Services Co-Ordinator
- cc Head of Cargo & Mail
- cc Head of Middle East, Gulf & Eastern Europe
- cc Assistant Manager Communications & Public Relations
- cc Head of Direct Sales
- cc Head of Call Center
- cc Senior Officer Revenue Accounts – Finance Dept
- cc Advertising & Publicity
- cc Mr Michalis Constantinou – Communications & Public Relations Department
- cc All Cyprus Airways offices abroad